

Download Construction Contractors Survival Guide

Construction Contractors' Survival Guide [Thomas C. Schleifer] on Amazon.com. *FREE* shipping on qualifying offers. The turnover rate for companies in the construction industry is high. This book identifies the ten key elements of contractor failure and shows how to avoid them. Each element of failure is defined. The Contractor's Survival Guide provides all the tools needed to succeed when others in the industry are struggling. This book is written by a contractor with first-hand experience, and it is packed with proven techniques that will increase leads, cut costs, drive profits, and improve overall productivity. The final chapter shows how to bring all these elements together to develop a positive and workable management strategy. This survival guide should prove invaluable to the 1.4 million individual construction-industry businesses in this country. Construction Contractors' Survival Guide. Thomas C. Schleifer. ISBN: 978-0-471-51324-7. 176 pages. March 1990.

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